



Dear SMLA Members,

Due to a recent drop in oil prices, the SMLA is offering a program to its members. To get in on the program, you must act IMMEDIATELY!

We apologize that this so quick but only last week did prices drop to level where we believed that members would act. Unfortunately, since last week the price is back up to \$3.29 today as of 10/13. So maybe we'll get a deal and maybe we won't – but we're going to try!

The Details of the Deal:

- The contact is with Dead River Company
- SMLA will lock by the end of October
- Price will be **\$3.10 or lower**. Failure to achieve this price by the end of October will result is either the termination of the deal and return of your deposit or some type of extension.
- The Oil Service is **auto fill** until your reserved gallons are used up
- You can withdraw your application and deposit prior to the end of October or during any extension period
- The following must be provided by 5:00 pm on Wednesday, 10/19/11 to the Green Tree Real Estate Office or received at PO Box 3115, Portland, ME 04104 that day. You can also bring it to the SMLA meeting on 11/18.
  - Completed Application (you must know the addresses and total gallons to be reserved)
  - Check for 20% of amount (your total gallons reserved x \$3.00)
- SMLA will send invoices by email (talk to Brit for exceptions)
- Payment must be received within 10 days or future deliveries will be suspended
- Billings to you will stop when the only balance left can be covered by your deposit
- SMLA must have a minimum of 10,000 gallons reserved in order to take advantage of this deal. Failure to acquire enough reservations may also result in the termination of the deal and return of your check.

**Here's how the mechanics are going work behind the scenes**

SMLA will be a single account to Dead River and we will receive weekly invoices of the oil delivery amounts to all the addresses of our participating members. SMLA will immediately send an **email invoice** to you based on the amount delivered. SMLA must receive payment from you within **10 business days** of email invoicing. (Note: we get a \$.03 discount from Dead River for payment within 10 days. This savings helps pay for the administration of the program.)

Sincerely,

Brit Vitalius  
President, Southern Maine Landlord Association

Southern Maine Landlord Association  
P.O. Box 3115 Portland, ME 04104



## SMLA Discount Oil Program Reservation Form 2011-12 rate = \$3.10/gallon or lower

*All fields are required to be filled out, including phone and email*

Name : \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Town: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_

We recommend purchasing only 90% of last year's usage so you don't have unused, but purchased, oil in the spring. e.g., if we have a milder winter than last year.

Total gallons reserved: \_\_\_\_\_ Total number of delivery addresses: \_\_\_\_\_

Delivery Addresses (please list individually and use reverse side if necessary):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

This Reservation Form must be accompanied by a check written to "SMLA Oil Program" for 20% of the total amount reserved. 20% of total gallons reserved x \$3.00 = \_\_\_\_\_

If the price never gets back to \$3.10 or lower, what is the HIGHEST price you would lock at? \_\_\_\_\_

By signing this Reservation Form, I agree to pay SMLA for the gallons I have reserved at the price locked by the SMLA, a price which will not exceed \$3.10. I have also downloaded and read the Dead River Fixed Price Agreement and agree that the SMLA is committing to the Agreement, and by extension, I agree to all terms listed which are applicable to me, such as liability issues, failure to take delivery, early termination, etc..

\_\_\_\_\_  
Print Name

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date